

Mrs. Bector's Food Specialities Ltd.

BUY

Sector: Packaged Foods

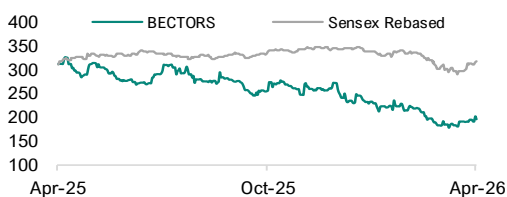
20th April 2026

						Target	Rs.252
Stock Type	Bloomberg Code	Sensex	NSE Code	BSE Code	Time Frame	CMP	Rs.193
Small Cap	BECTORS:IN	78,494	BECTORFOOD	543253	12 Months	Return	+31%

Data as of: 17-04-2026, 18:00hrs

Company Data			
Market Cap (Rs.cr)	5,923		
52 Week High — Low (Rs.)	330-175		
Enterprise Value (Rs.cr)	5,876		
Outstanding Shares (cr)	30.7		
Free Float	51%		
Dividend Yield	0.6%		
6m average volume (cr)	0.81		
Beta	1.0		
Face value Rs.	2		
Shareholding (%)	Q1FY26	Q2FY26	Q3FY26
Promoters	49.0	49.0	49.0
FII's	11.4	9.4	12.8
MFs/Insti	12.6	13.6	23.6
Public	10.4	11.8	13.0
Others	9.8	9.3	1.6
Total	100.0	100.0	100.0
Price Performance	3 Month	6 Month	1 Year
Absolute Return	-14.8%	-28.6%	-37.5%
Absolute Sensex	-6.2%	-6.7%	1.7%
Relative Return*	-8.5%	-22.0%	-39.2%

*over or under performance to benchmark index



Consolidated (Rs.cr)	FY26E	FY27E	FY28E
Sales	2,051	2,343	2,626
Growth (%)	9.5	14.2	12.1
EBITDA	257	305	365
EBITDA Margin (%)	12.5	13.0	13.9
Adj. PAT	154	176	228
Growth (%)	7.4	14.3	29.5
Adj. EPS	5.0	5.7	7.4
Growth (%)	7.4	14.3	29.5
P/E	38.5	33.7	26.0
P/B	4.5	4.0	3.5
EV/EBITDA	22.9	18.9	15.2
ROE (%)	12.5	12.7	14.5
D/E	0.2	0.1	0.0

Author: Vincent K A, Sr. Research Analyst

A Branded Play at the Cusp of Earnings Recovery....

Mrs. Bector's Food Specialities Ltd (MBFSL) is one of India's leading manufacturers of biscuits and bakery products, established in 1978. The company operates through its two flagship brands—Cremica, which includes biscuits, cookies, crackers, cream biscuits, and digestives, and English Oven, which offers breads, buns, pizza bases, and cakes.

- MBFSL is projected to deliver a 13% revenue CAGR over FY26–28E, with revenue from operations expected to reach Rs.26bn, supported by scale-up in the bakery business (QSR and modern trade), rising export momentum, and gradual premiumization in the biscuits portfolio.
- EBITDA is expected to rise from Rs.251cr (13.4% margin) in FY25 to Rs.365cr (13.9% margin) in FY28E, supported by favourable input costs, though margin expansion is likely to remain gradual amid intense competition in biscuits.
- PAT is projected to increase from Rs.143cr in FY25 to Rs.228cr in FY28E (a ~17% CAGR), supported by EBITDA expansion, moderate depreciation, and a strong balance sheet with negligible net debt, resulting in an FY28E EPS of Rs.7.4 (Rs.4.7 in FY25).
- Return ratios are expected to remain moderate in the near term as capex-led capacity additions expand the capital base. ROE is likely to decline from 15.7% in FY25 to 12.5% in FY26E, before improving to 14.5% by FY28E, while ROCE is expected to move from 14.1% to 11.7% and recover to 14.3% over the same period.

Investment Rationale

- Dual-Brand Moat: Cremica + English Oven Covering the Full Value Chain
- India's fast-growing biscuit exporter to 70+ countries, expecting mid-to-high teen CAGR from FY26E.
- Preferred supplier for McDonald's, Domino's, KFC & Subway; institutional bakery revenue is growing at ~18% CAGR, with QSR chain expansion expected at ~19% CAGR through FY29.
- MBFSL is in the midst of its most aggressive expansion phase. This expansion facilitates the company's reach into South India and West India—markets where Cremica and English Oven have historically had limited presence. Distribution has been extended to 75,000+ retail outlets for English Oven (up from 55,000 in FY23).
- Strengthened Balance Sheet and Project Impact 1.0 Set the Stage for Margin Re-Rating.

Outlook & Valuations

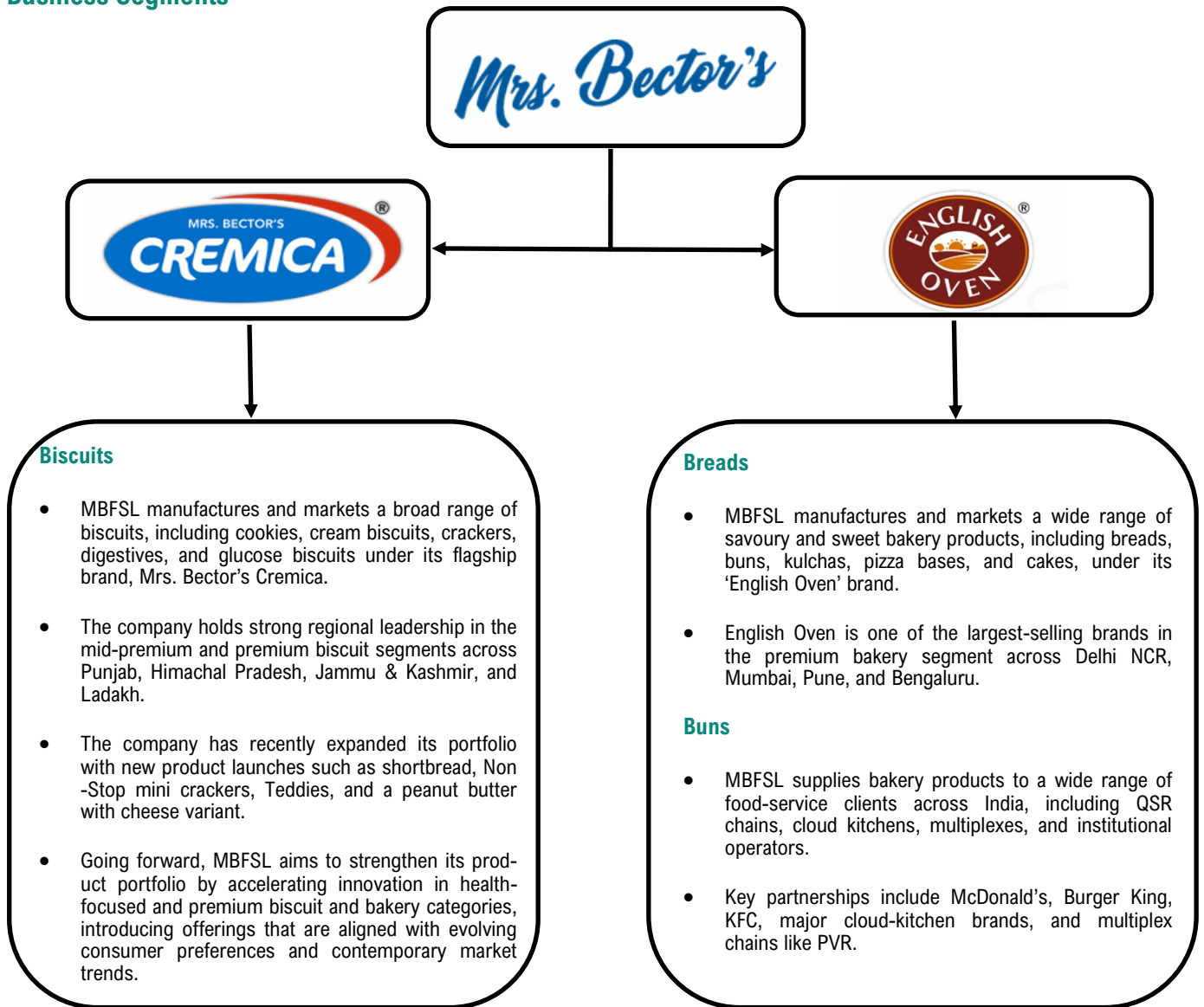
At the current valuation levels, the near-term business risks, including raw material volatility and capex-led near-term profitability drag, appear largely factored in. However, with the topline expected to grow at a 13% CAGR in FY26E-28E and EPS to grow at a 22% CAGR in the same period, we value the stock at 34X (5yr avg=40) and assign a target of Rs.252 on FY28E EPS.



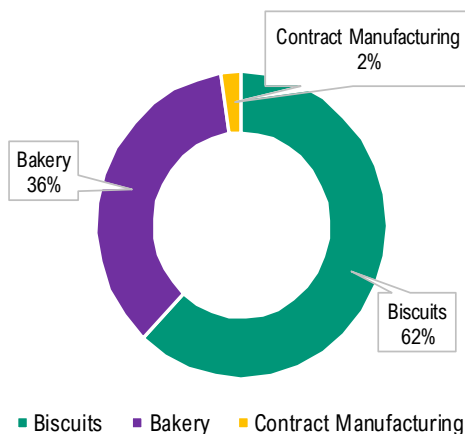
About the Company

Mrs. Bector's Food Specialities Ltd. (MBFSL), established in 1978, is one of India's leading manufacturers of biscuits and bakery products. The company operates through two flagship brands—**Cremica**, which offers biscuits, cookies, crackers, cream biscuits, and digestives; and **English Oven**, known for breads, buns, pizza bases, and cakes. Listed in December 2020, MBFSL is one of India's largest biscuit exporters, with a presence in over 70 countries across six continents. In addition, it is the preferred supplier of dough-based products to leading quick-service restaurant (QSR) chains such as McDonald's, Domino's, KFC, Subway, and Pizza Hut, holding a dominant position in India's institutional bakery market.

Business Segments

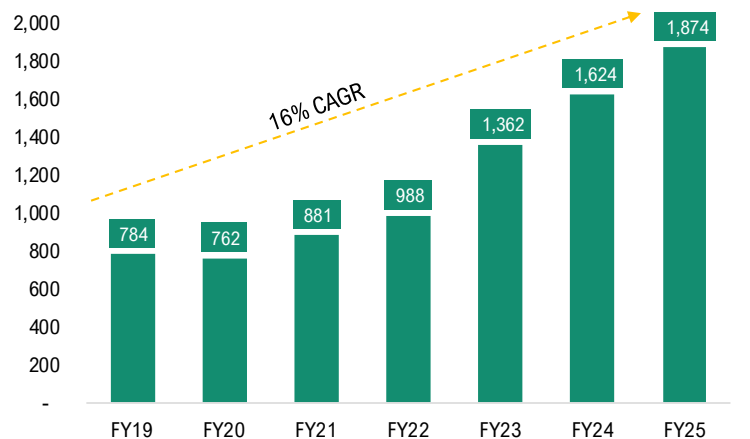


Revenue Mix (FY2025)



Source: Investor Presentation

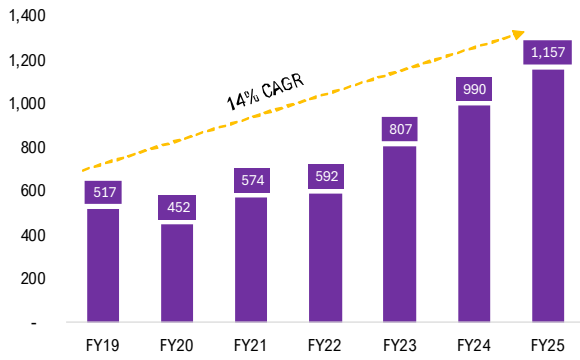
Total Revenue (Rs.cr) recorded a 16% CAGR over FY19-25



Total Revenue includes revenue from contract manufacturing and other operating revenue

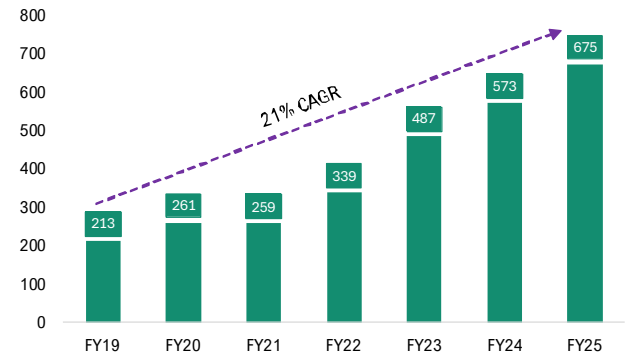
Source: Investor Presentation

Biscuit Revenue (Rs.cr) recorded a 14% CAGR over FY19-25



Biscuit Segment includes Domestic, Exports and CSD

Bakery Revenue (Rs.cr) recorded a 21% CAGR over FY19-25



Bakery Segment includes Retail and Institutional

Multi-Segment Portfolio

Domestic Biscuits



Bakery



Exports



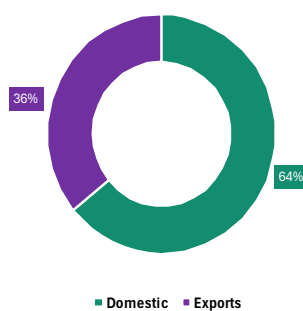
QSR + B2B



Exports

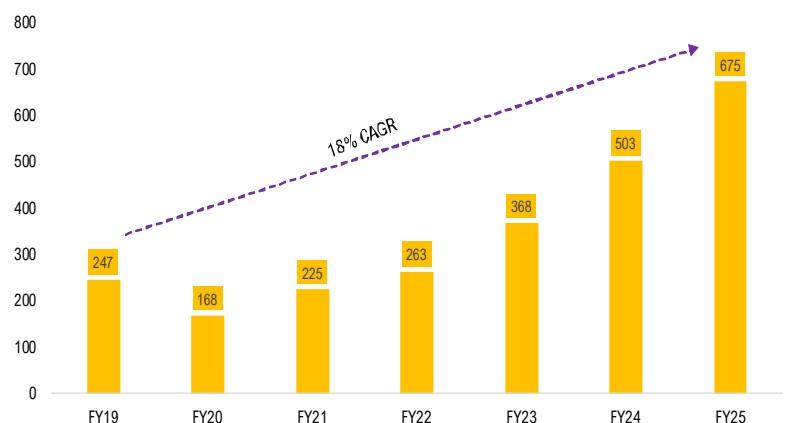
Export operations form a meaningful part of the business, with products supplied to over 70 countries, particularly in Central America, Europe, North America, East and South Africa, Australasia, the MENA region and Asia. The export segment benefits from a strong brand recall in select geographies and helps diversify revenue streams. During the financial year 2024-2025, 36% of the company's total revenue came from exports. Mrs. Bector's established its fully owned UAE subsidiary, Mrs. Bector's Food International (FZE), to expand into Middle Eastern and African markets. The unit manages the trade and distribution of various bakery and confectionery items for improved market reach.

Revenue Mix



Source: Annual Report (FY2025)

Export Revenue (Rs.cr) recorded a 18% CAGR over FY19-25



Source: Annual Reports

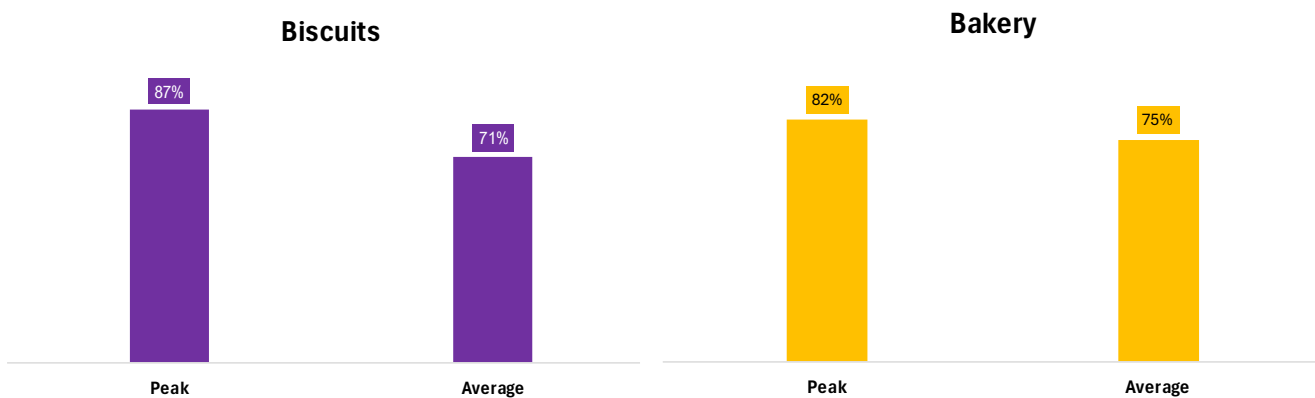
Manufacturing Facilities



	Biscuits (Metric Tonnes)	Bakery (Metric Tonnes)
Current Capacity	1,85,880	91,267
Utilisation	71%	75%

Source: Investor Presentation, Geojit Research

Capacity Utilization in FY25



Source: Investor Presentation, Geojit Research

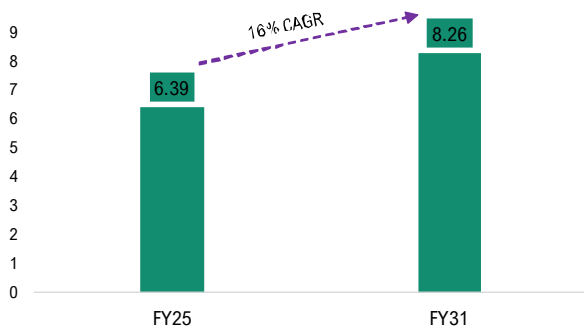
Source: Investor Presentation, Geojit Research

Industry Outlook

The packaged food market valued at \$8.26 trillion.

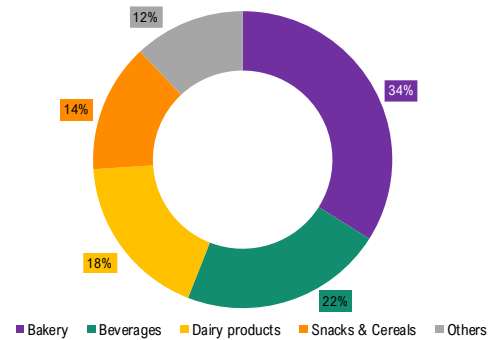
- The global packaged food market was estimated at USD 6.39 trillion in 2025 and is projected to reach USD 8.26 trillion in FY31, reflecting a 4.38% CAGR during FY26-31.
- Asia-Pacific commanded the largest regional share at ~32% of the packaged food market in 2025 and is projected to grow at 7.31% CAGR through 2031, driven by urbanization and rising incomes fueling demand for convenience foods. Europe and North America hold the second and third largest share, with ~30% and ~25%, respectively.
- In 2025, bakery products dominated with a 33.85% share of revenue, and biscuits form about a 22% share of the total global revenue. Biscuits are included under the Snacks & Cereals category.

Packaged Food Market Size in USD trillion



Source: Mordor Intelligence Research; Company Research

Packaged Food Market Share by Product Type (FY25)

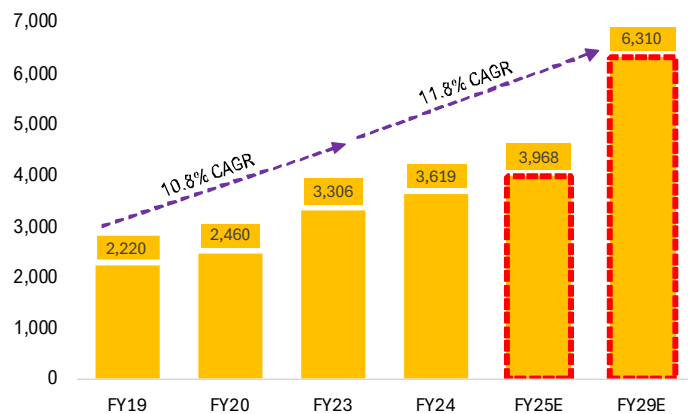


Source: Mordor Intelligence research; company research; Geojit

Indian Packaged Food Industry

- The Indian packaged food market reached ₹3,619 billion in FY2024 (~6% of global packaged food industry), registering a 9.5% growth over ₹3,306 billion in FY2023.
- The market is expected to reach a value of ₹ 6,310 billion, growing at a CAGR of 11.8% by FY29.
- The market is witnessing steady growth driven by urbanization, evolving lifestyles, and the rise of nuclear families, which are boosting packaged food consumption.
- The packaged food segment includes biscuits, bakery, snacks, ready-to-cook/ready-to-eat, baby food, and other categories. In FY2024, savory snacks, and biscuits were the largest contributors, with shares of 20.7% and 16.9%, respectively.

Indian Packaged Food Industry Market Size (₹ Bn)



Source: Company Annual Report (FY25); Company Research; Geojit

Growth drivers of the market

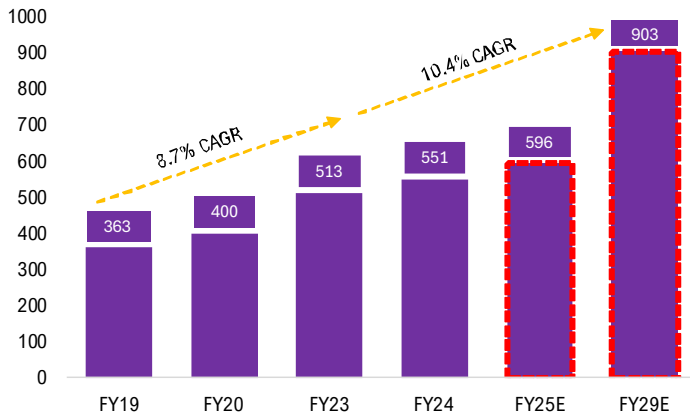
Trends	Opportunities
Rising Disposable Income	Increasing purchasing power and out-of-home consumption
Urbanization	Driving a strong preference for convenient packaged foods.
E-commerce	Growth of E-commerce and Q-commerce has boosted online sales of packaged foods.
Health and wellness	Consumers opt for nutrition transparency
Low Per Capita Spend	Offers significant growth potential amid rising incomes and urbanization.
Increasing Brand Awareness	Increasing online access boosts exposure to ads.

Source: Company Annual Report (FY25); company research; Geojit

Indian Biscuit Market

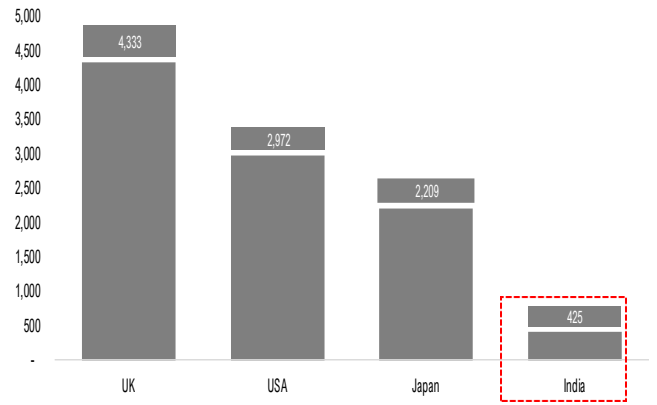
- The Indian biscuit market has grown from Rs.363 Bn in FY19 to Rs.551 billion in FY24 (3.7% CAGR), with growth expected to accelerate sharply to a 10.4% CAGR through FY29E, reaching Rs.903 billion—driven by premiumization, rising incomes, and increasing urbanization.
- Despite this trajectory, India's per capita spend of Rs.425/year remains a fraction of developed markets like the UK (Rs.4,333) and USA (Rs.2,972), underscoring the significant headroom for consumption deepening. Mrs. Bector's, with its premium positioning across the glucose-to-cream-to-cookies spectrum and expanding distribution reach, is well-placed to capture disproportionate value as the market rates toward higher-margin premium segments.
- The market is expected to reach a value of Rs. 6,310 Bn, growing at a CAGR of 11.8% by FY29.

Indian Biscuit Market Size (Rs. billion)



Source: Company Annual Report (FY2025); company research; Geojit

Per Capita Spending on biscuits (Rs./Year)

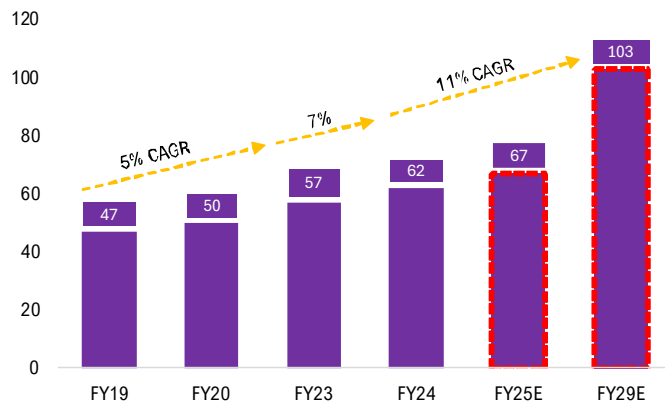


Source: Investor Presentation

Indian Bread and Buns Market

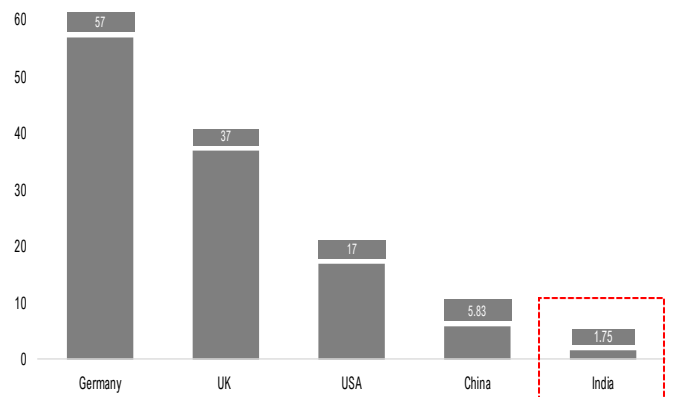
- The Indian bread and buns market has expanded from Rs.47 billion in FY19 to Rs.62 billion in FY24, with growth steadily accelerating— from a 5% CAGR in the early period to 7%, and projected to further re-rate to an 11% CAGR through FY29E, reaching Rs.103 billion.
- India's per capita bread consumption of just 1.5 kg/year (CY23) remains drastically below Germany (57kg), UK (37kg), and even China (5.88kg), highlighting that the category is still in a nascent penetration phase rather than a mature growth one.
- Mrs. Bectors' English Oven brand, with its presence across premium sandwich breads, burger buns, and institutional QSR supply, is uniquely positioned to ride both the retail premiumization wave and the structural expansion of India's organized bakery market.
- The market is expected to reach a value of ₹ 6,310 billion, growing at a CAGR of 11.8% by FY2029.

Indian Bread and Buns Market Size (Rs. billion)



Source: Company Annual Report (FY2025); company research; Geojit

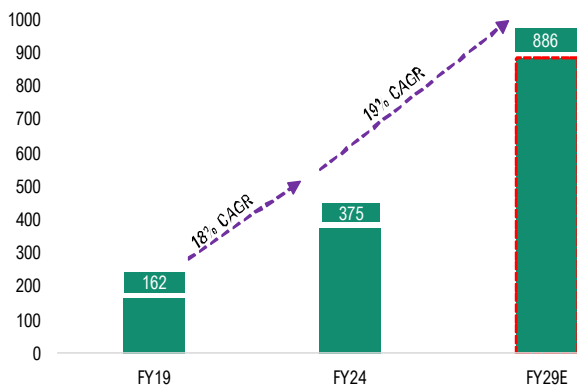
Country-wise per capita bread consumption (in kg) (CY23)



Source: Company Annual Report (FY2025); company research; Geojit

Indian Chain QSR Market

Indian Chain QSR Market (₹ Bn)



Source: Investor Presentation

- Chain QSRs constituted 58% of the total QSR market in FY24 and their share is projected to grow to 60% by FY29 growing at a CAGR of 18.8%.
- Driven by centralized operating model & supported by processed food vendors with robust supply chain will help in attaining deeper penetration in Tier 2 & 3 cities.

Investment Rationale

Dual-Brand Moat: Cremica + English Oven Covering the Full Value Chain

MBFSL operates a dual-brand portfolio that uniquely positions it across distinct yet complementary consumption occasions. Cremica serves the everyday biscuit segment, targeting mass and mid-premium consumers in North and West India through a well-established range of cream biscuits, cookies, crackers, and digestive variants. In contrast, English Oven competes in the premium modern-trade bread and bakery category, with a strong presence across metros and Tier-1 markets, where it contends with both national brands like Britannia and regional bakery players. This strategic brand architecture enables MBFSL to effectively capture ongoing premiumisation trends — including the shift from glucose to cream biscuits and from basic white bread to multigrain and whole-wheat formats. By FY25, English Oven had expanded its retail reach to 75,000+ outlets across more than 20 cities, up from 55,000 two years earlier, while maintaining a 15–25% price premium over mass-market bread offerings.

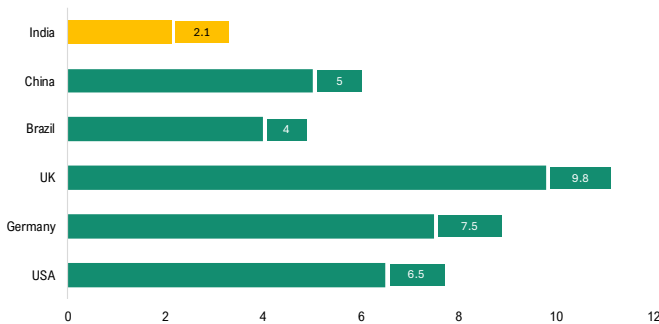
Category	Entry Tier	Mid-Premium	Premium (MBFSL play)
Biscuits	Glucose (Rs.5-10)	Cream (Rs.10-25)	Cookies/Digestive (Rs.30+)
Bread	Local/unbranded	Britannia/commodity	English Oven Multigrain
Institutional	Commodity dough	Mid-spec buns	QSR-spec premium buns/wraps

Source:- Company Annual Report FY25; Brand research

Large & Underpenetrated Addressable Market

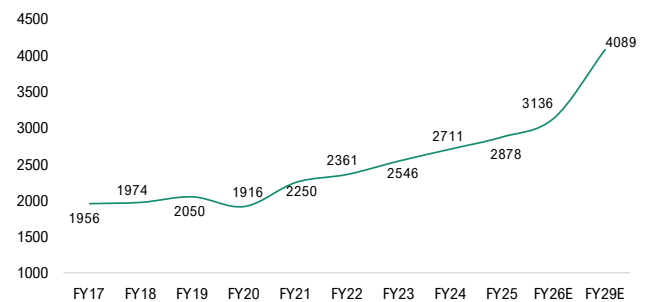
India's per-capita biscuit consumption stands at ~2.1 kg annually, significantly lower than China's ~5 kg and far below the UK's ~10 kg (IMARC, 2025), indicating substantial long-term consumption headroom. The bread segment continues to be dominated by fragmented local and regional unorganised players, who account for an estimated ~50% market share, underscoring the scope for branded players such as English Oven to expand penetration. The wider Indian bakery market, valued at USD 15 billion in 2025, is projected to more than double to USD 32 billion by 2034, representing a CAGR of 8.76%. As household incomes rise — with per-capita GDP forecast to reach USD 4,098 by 2029 (IMF) — consumers are progressively trading up: from loose to packaged products, from glucose biscuits to creams and cookies, and from basic bread to premium whole-wheat and multigrain offerings.

Per-Capita Biscuit Consumption (Kg)



Source: IMARC Group—India Biscuit Market 2025

India GDP Per Capita (USD)

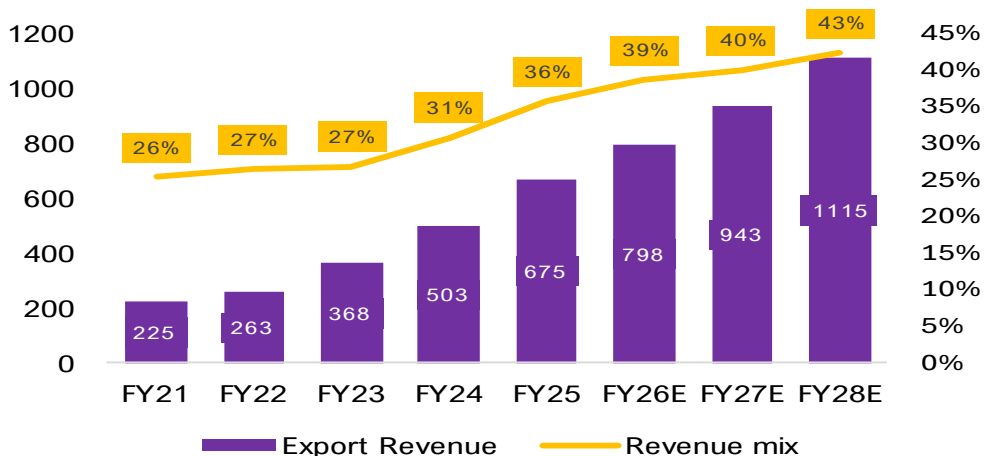


Source: IMF World Economic Outlook 2025; Statista

Export Leadership — India's Fast Growing Biscuit Exporter

MBFSL is India's largest biscuit exporter, supplying private-label and branded products across 70+ countries on six continents — including the Middle East, Southeast Asia, Africa, Europe and North America. India is the world's 3rd-largest biscuit producer with a strong cost and quality advantage. Export revenues have grown at a double-digit CAGR over the past three years, and management has guided for mid-to-high teen export CAGR in FY26 as new private-label client additions in the Middle East and Southeast Asia ramp up. Export business also serves as a natural hedge against domestic demand cycles.

Export Revenue Growth & Mix

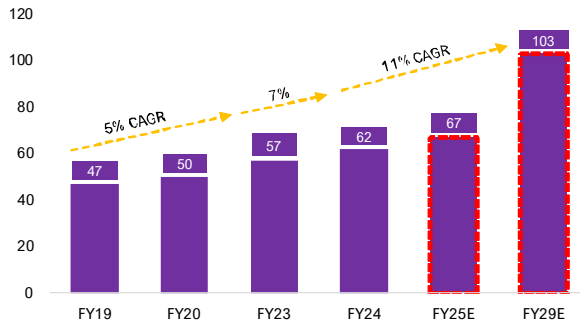


Source: Company FY25 Annual Report; Geojit Research

Indian Bakery Market + QSR Boom — Structural Tailwinds for English Oven

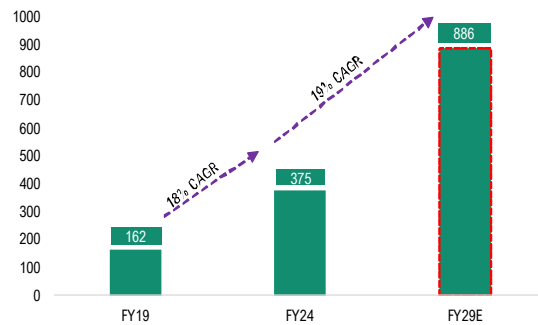
India's bakery products market, estimated at Rs.67 billion in 2025E, is projected to reach Rs.103 billion by 2029, reflecting a robust ~11% CAGR, making it one of the fastest-growing bakery markets globally. This provides a strong structural growth opportunity for MBFSL's English Oven brand, which is well positioned to capitalize on the expanding demand. In the institutional segment, MBFSL is the preferred supplier of dough-based bakery products to India's leading QSR chains, including McDonald's/Hardcastle (~8,400 outlets globally), Domino's (Jubilant Food Works, ~2,000 stores in India), KFC, Subway, and Pizza Hut. These relationships are backed by long-term supply contracts and benefit from high switching costs, given the stringent quality standards, food-safety protocols, and lead-time requirements of QSR operators. Further, India's chain QSR market is expected to grow at a strong double-digit CAGR through FY29, which should directly translate into compounding institutional bakery volumes for MBFSL, with limited incremental selling costs and strong operating leverage benefits.

Indian Breads and Buns Retail Market Size (Rs. billion)



Source: Company Annual Report (FY2025); company research; Geojit

Indian Chain QSR Market (Rs. billion)



Source: Investor Presentation

Capacity-Led Growth — Geographic & Category Expansion

MBFSL is in the midst of its most aggressive expansion phase, the Dhar biscuit plant has already been commissioned, while the Khopoli Bakery plant expansion is nearing completion and largely on track for FY26. Capacity upgrades in Karnataka are more gradual and continue as part of the company's ongoing expansion strategy. This expands the company's reach into South India and West India, markets where Cremica and English Oven have historically had limited presence. Distribution has been extended to 75,000+ retail outlets for English Oven (up from 55,000 in FY23), and Cremica is actively expanding beyond its traditional North/West stronghold. The new MP plant de-risks logistics for Central and East India biscuit supply.

Growth Metric	FY22	FY23	FY24	FY25	FY26E
English Oven outlets	45000	55000	65000	75000	90000+
Manufacturing Plants	7	8	8	9	11 (by FY26)
Export Countries	60+	65+	68+	70+	75+
Cities (English Oven)	15	18	20	22	28+
QSR Chain Clients	4	4	5	5	6+

Source: Annual Reports, Investor Presentations

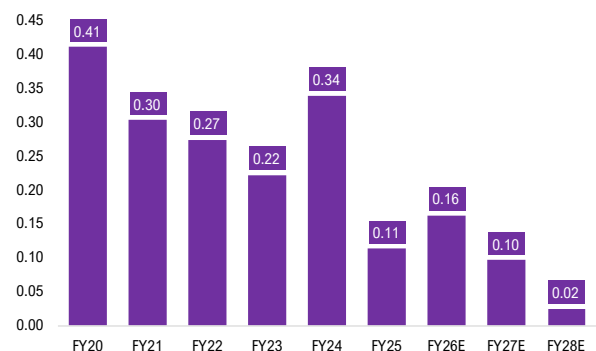
Strengthened Balance Sheet and Project Impact 1.0 Set the Stage for Margin Re-Rating

MBFSL raised Rs. 400cr via QIP in FY25, reducing net debt from Rs. 200cr (FY23) to ~Rs. 60cr (FY25)—a near-debt-free position. The company simultaneously launched Project Impact 1.0, a structured cost-optimization initiative targeting:

- (1) Raw material renegotiations on wheat and palm oil;
- (2) Energy cost reduction through solar and captive power;
- (3) Logistics network rationalisation;
- (4) Factory automation to reduce labour intensity.

Management has guided for a 50-100 bps margin improvement per year through FY27, recovering EBITDA margin from 13.4% (FY25) toward ~14% (FY28E). A clean balance sheet supports both organic capex for new plants and potential bolt-on acquisitions without equity dilution. Interest coverage of 29.8x (FY28E) leaves ample headroom.

Debt/Equity Ratio (x) — Deleveraging Story



Source: Geojit Research; Company Annual Reports, Investor Calls

Peer Analysis

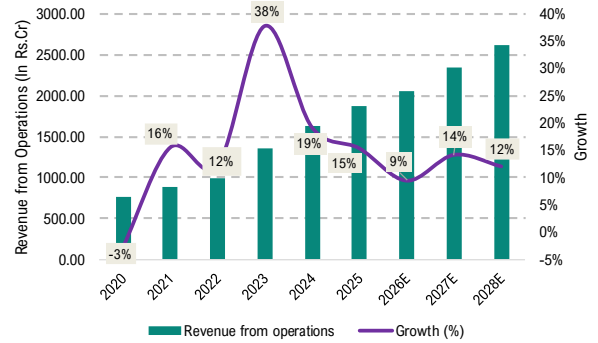
Healthy growth & attractive valuation compared to peer

Company	Mcap (Cr.)	Revenue			EBITDA Margin (%)			Rev. CAGR	EBITDA CAGR	RoE(%)	P/E- 1yr fwd
		FY 23	FY24	FY25	FY 23	FY24	FY25				
Mrs. Bectors Food Specialities Ltd	6,519	1,362	1,624	1,874	13%	15%	13%	17%	20%	0.2	31.0
Britannia Industries Ltd.	1,40,128	16,301	16,769	17,943	17%	19%	18%	5%	5%	53%	45.0
Bikaji Foods International Ltd.	15,562	1,966	2,329	2,622	11%	17%	13%	15%	24%	0.2	46.2
Prataap Snacks Ltd.	2,665	1,653	1,618	1,708	4%	9%	3%	2%	23%	-5%	42.4

Financial Performance

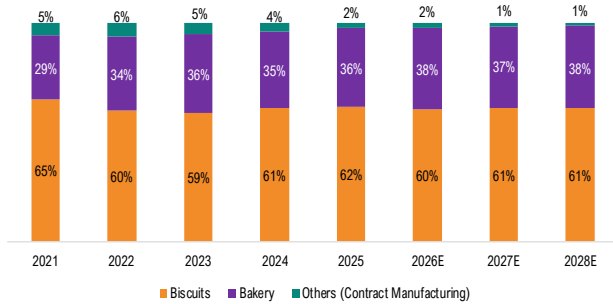
Stable growth outlook with biscuits dominance and bakery-led expansion

- Revenues have grown at a healthy growth of ~20% CAGR over the period FY20-25. We expect the revenues to grow at a 13% CAGR in the FY26E-28E period to reach Rs.2,625.85 cr.
- Contributions from the Biscuits segment grew ~17% YoY in FY25, accounting for 62% of its revenue mix. We forecast biscuits to account for 61% of the revenue mix in FY28E, registering 14% CAGR in the FY26E-28E period, backed by volume growth and premiumization.
- Contributions from the bakery segment grew ~18% YoY in FY25, accounting for 36% of its revenue mix. We forecast the bakery segment to account for 38% of the revenue mix in FY28E, registering a 13% CAGR in the FY26E-28E period, backed by expansion plans.



Source: Company data, Geojit Research

Category-wise Sales Contribution Over FY21-FY28E

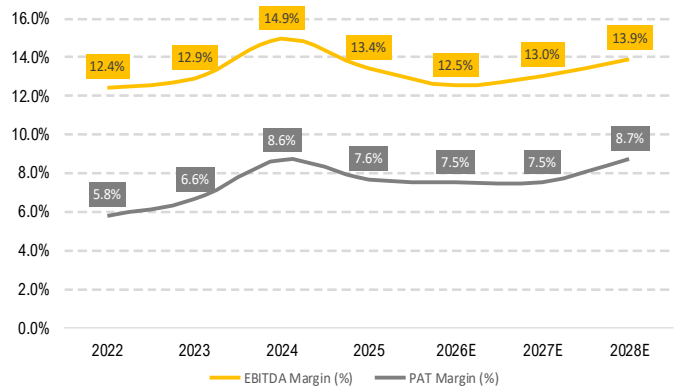


Source: Company data, Geojit Research

- Biscuits segment has strengthened steadily over FY21-FY28E, supported by sustained branded portfolio growth, new product launches, and wider retail penetration.
- Bakery contribution has remained broadly stable, despite minor year-to-year fluctuations, reflecting resilience in institutional demand and QSR offtake. While the segment does not materially alter the revenue mix, it continues to provide steady margin support.
- The "Others (Contract Manufacturing)" segment has structurally tapered since FY21, indicating the company's calibrated shift toward higher-margin branded categories.

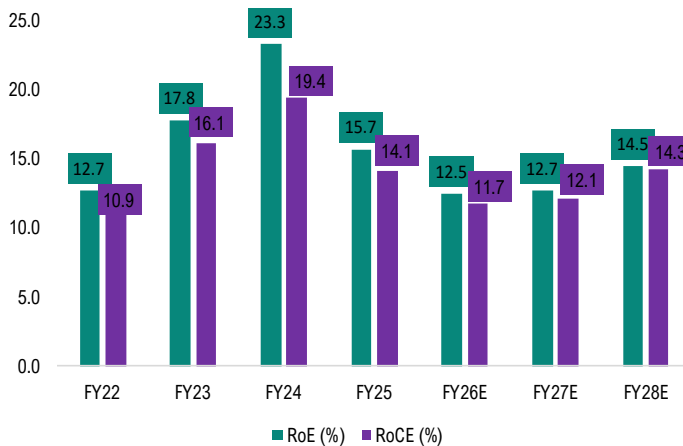
- EBITDA margins expanded from 12.4% in FY22 to a peak of 14.9% in FY24, driven by operating leverage on higher revenues and a favorable product mix. However, FY25 saw a dip to 13.4%, reflecting commodity cost headwinds and elevated depreciation from new plant additions. This compression is viewed as cyclical, not structural.
- Post the FY25 dip, both EBITDA and PAT margins are projected to recover steadily, EBITDA margin rising from 13.4% (FY25) to 13.9% by FY28E, while PAT margin recovers from 7.6% (FY25) to 8.6% (FY28E). This recovery is expected to be driven by Project Impact 1.0, operating leverage from new plant ramp-ups, and export mix improvement.

EBITDA & PAT Margin Story



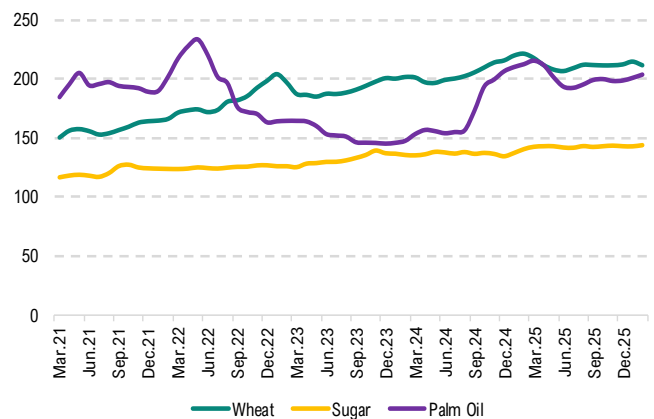
Source: CMIE, Company Data, Geojit Research

ROE & ROCE Over FY22-FY28E



Source: Annual Reports, Forecasts

Raw Material Prices (Rs./tonne) Trend Over 5 Years



Source: CMIE

Outlook & Valuation

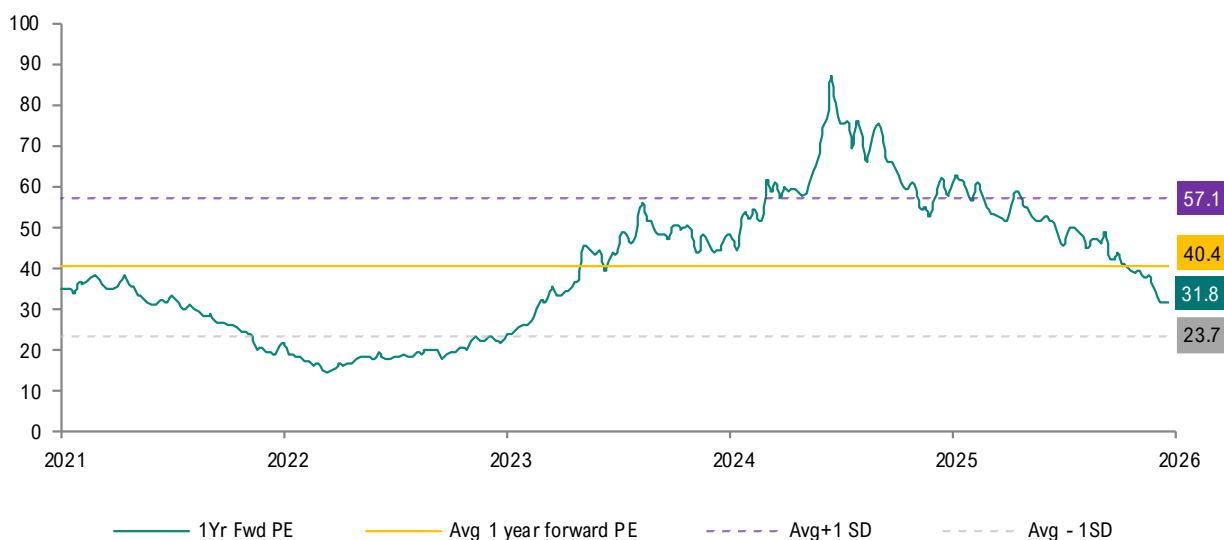
Mrs. Bector's Food Specialities Ltd. (MBFSL) has witnessed a distinct valuation cycle since its listing in December 2020. Post listing, the stock saw a sharp correction in valuation multiples, with 1 year forward P/E declining to ~15-20x levels (well below long-term averages). This was largely driven by: 1) post-IPO normalization after initial optimism, 2) margin pressures due to commodity inflation (wheat, palm oil and sugar), and 3) earnings lag vs. expectations.

Subsequently, the stock re-rated significantly in FY23-24, with P/E expanding to ~70-80x at peak. This was driven by strong earnings growth led by premiumization, expansion in QSR (buns) and institutional segments, improved demand environment in FMCG and bakery segments, and increasing investor confidence in MBFSL's dual-engine model (Cremica +English Oven). Additionally, sector tailwinds like rising disposable income and premium food demand supported the growth visibility.

From peak levels, valuation has corrected sharply to ~27-30x, now due to commodity volatility and margin pressure impacting earnings visibility, capex-led near-term profitability drag, broader FMCG sector de-rating and earlier stretched valuations, which were flagged as expensive vs peers.

The current valuation presents a compelling re-rating opportunity. The fundamental growth story is intact and in fact, stronger than it was at listing. Healthy balance sheet, 9 plants expanding to 11, QSR growing at ~19% CAGR, bakery market at ~9% CAGR – all structurally intact. Project Impact 1.0 started in FY26 is the near-term margin recovery catalyst. We expect earnings to grow at 22% CAGR during FY26E-28E and value the stock at 33x FY28E (5Yr avg=40x).

1 Yr Fwd. P/E– at attractive valuations



Key Risks

- **Commodity price risk:** Wheat, sugar and palm oil are ~50% of raw material cost. Sharp spikes compress margins before price pass-through.
- **Competitive intensity:** Britannia, Parle, ITC (Sunfeast) have larger scale, distribution and marketing budgets and unorganized sector competes on price.
- **Brand Dilution:** Brand ownership of Cremica shared by two divergent entities could impact the brand image if customer experience is affected or not consistent with MBFSL's.
- **QSR Contract Risk:** Key QSR clients (McDonald's, Domino's) could renegotiate supply terms or add alternative suppliers, impacting margins.
- **New Plant Ramp-up:** 2 new plants (Maharashtra & Karnataka) expected by H1 FY27. Delays or underutilization could result in higher depreciation without revenue.
- **Geographic Concentration:** ~60% domestic revenue from North India. South and West expansion carries distribution investment risk.
- **Export Demand Weakness:** International markets (Middle East, SE Asia) could see demand softness or private label client losses.

Consolidated Financials

PROFIT & LOSS

Y.E March (Rs. cr)	FY24A	FY25A	FY26E	FY27E	FY28E
Revenue	1,624	1,874	2,051	2,343	2,626
% change	19.2	15.4	9.5	14.2	12.1
EBITDA	242	251	257	305	365
% change	38.4	3.7	2.1	18.7	19.8
Depreciation	61	76	70	86	86
EBIT	181	176	187	219	279
Interest	12	13	12	12	9
Other Income	19	29	30	28	34
PBT	188	192	205	234	303
% change	55.5	1.8	6.8	14.5	29.5
Tax	48	49	51	59	76
Tax Rate	25.5%	25.3%	24.8%	25.0%	25.0%
Reported PAT	140	143	154	176	228
Adj	0	0	0	0	0
Adj PAT	140	143	154	176	228
% change	55.8	2.0	7.4	14.3	29.5
No. of shares (cr)	29.4	30.7	30.7	30.7	30.7
Adj EPS (Rs.)	4.8	4.7	5.0	5.7	7.4
% change	55.8	-2.2	7.4	14.3	29.5
DPS (Rs.)	1	1	0	0	0
CEPS (Rs.)	6.9	7.1	7.3	8.5	10.2

CASH FLOW

Y.E March (Rs. cr)	FY24A	FY25A	FY26E	FY27E	FY28E
Net inc. + Depn.	202	219	224	262	314
Non-cash adj.	-1	-4	12	12	9
Other adjustments	0	0	0	0	0
Changes in W.C	-47	-53	-18	-6	-17
C.F. Operation	153	161	218	268	306
Capital exp.	-215	-259	-302	-132	-52
Change in inv.	7	1	0	0	0
Other invest.CF	-16	-73	0	0	0
C.F – Investment	-224	-331	-302	-132	-52
Issue of equity	0	390	0	0	0
Issue/repay debt	104	-93	81	-69	-99
Dividends paid	-18	-31	-15	-15	-15
Other finance.CF	-17	-18	-12	-12	-9
C.F – Finance	69	248	54	-97	-124
Chg. in cash	-1	79	-31	39	131
Closing cash	8	86	55	94	225

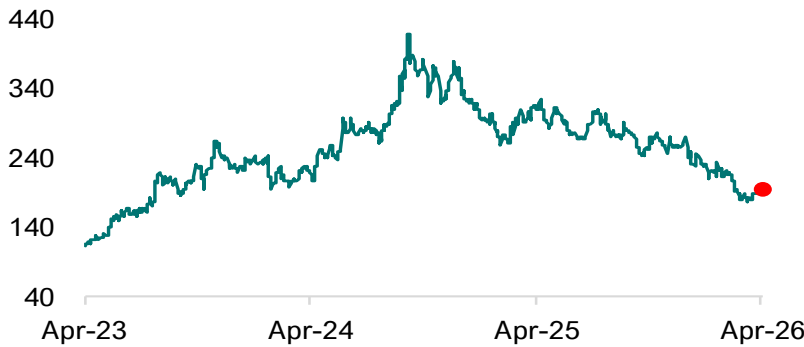
BALANCE SHEET

Y.E March (Rs. cr)	FY24A	FY25A	FY26E	FY27E	FY28E
Cash	8	86	55	94	225
Accounts Receivable	133	135	146	173	194
Inventories	104	137	140	153	166
Other Cur. Assets	165	260	272	261	268
Investments	0	0	0	0	0
Gross Fixed Assets	799	925	1,362	1,562	1,592
Net Fixed Assets	492	550	918	1,032	975
CWIP	94	237	100	30	50
Intangible Assets	1	10	10	10	10
Def. Tax (Net)	14	23	23	23	23
Other Assets	100	145	148	151	156
Total Assets	1,115	1,589	1,817	1,933	2,073
Current Liabilities	164	193	206	228	253
Provisions	11	11	12	13	13
Debt Funds	225	131	211	141	41
Other Liabilities	52	87	84	86	88
Equity Capital	59	61	61	61	61
Reserves & Surplus	604	1,104	1,243	1,403	1,616
Shareholder's Fund	663	1,166	1,304	1,465	1,677
Total Liabilities	1,115	1,589	1,817	1,933	2,073
BVPS (Rs.)	23	38	42	48	55

RATIOS

Y.E March	FY24A	FY25A	FY26E	FY27E	FY28E
Profitab. & Return					
EBITDA margin (%)	14.9	13.4	12.5	13.0	13.9
EBIT margin (%)	11.1	9.4	9.1	9.3	10.6
Net profit mgn.(%)	8.6	7.6	7.5	7.5	8.7
ROE (%)	23.3	15.7	12.5	12.7	14.5
ROCE (%)	19.4	14.1	11.7	12.1	14.3
W.C & Liquidity					
Receivables (days)	25.1	26.1	25.0	24.9	25.5
Inventory (days)	20.8	23.4	24.6	22.8	22.1
Payables (days)	38.8	38.4	35.5	34.6	34.2
Current ratio (x)	1.7	2.3	2.0	2.2	2.9
Quick ratio (x)	0.6	0.8	0.6	0.7	0.8
Turnover & Leverage					
Gross asset T.O (x)	2.2	2.2	1.8	1.6	1.7
Total asset T.O (x)	1.7	1.4	1.2	1.2	1.3
Int. coverage ratio (x)	15.3	13.6	15.4	17.5	29.9
Adj. debt/equity (x)	0.3	0.1	0.2	0.1	0.0
Valuation					
EV/Sales (x)	3.5	3.0	2.8	2.4	2.1
EV/EBITDA (x)	23.3	22.4	22.4	18.5	14.8
P/E (x)	39.6	40.5	37.7	33.0	25.5
P/BV (x)	8.4	5.0	4.4	4.0	3.5

Recommendation Summary



Date	Rating	Target
20.04.2026	BUY	252

Source: Bloomberg, Geojit Research.

Investment Rating Criteria

Ratings	Large caps	Midcaps	Small Caps
Buy	Upside is above 10%	Upside is above 15%	Upside is above 20%
Accumulate	-	Upside is between 10%-15%	Upside is between 10%-20%
Hold	Upside is between 0% - 10%	Upside is between 0%-10%	Upside is between 0%-10%
Reduce/sell	Downside is more than 0%	Downside is more than 0%	Downside is more than 0%

Not rated/Neutral

Definition:

Buy: Acquire at Current Market Price (CMP), with the target mentioned in the research note; **Accumulate:** Partial buying or to accumulate as CMP dips in the future; **Hold:** Hold the stock with the expected target mentioned in the note.; **Reduce:** Reduce your exposure to the stock due to limited upside.; **Sell:** Exit from the stock; **Not rated/Neutral:** The analyst has no investment opinion on the stock.

Symbols definition:



Upgrade



No Change



Downgrade

To satisfy regulatory requirements, we attribute 'Accumulate' as Buy and 'Reduce' as Sell.

The recommendations are based on 12 month horizon, unless otherwise specified. The investment ratings are on absolute positive/negative return basis. It is possible that due to volatile price fluctuation in the near to medium term, there could be a temporary mismatch to rating. For reasons of valuations/ return/lack of clarity/event we may revisit rating at appropriate time. Please note that the stock always carries the risk of being upgraded to BUY or downgraded to a HOLD, REDUCE or SELL.

Not rated/Neutral- The analyst has no investment opinion on the stock under review.

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