## **Retail Equity Research**

# **Mahanagar Gas Limited**

HOLD

25th November, 2025 Sector: Gas Utilities

| Key Chang  | <sub>jes</sub> Target |        | Rating   | E        | arnings    | Target | Rs. 1,326 |
|------------|-----------------------|--------|----------|----------|------------|--------|-----------|
| Stock Type | Bloomberg Code        | Sensex | NSE Code | BSE Code | Time Frame | CMP    | Rs. 1,210 |
| Small Cap  | MAHGL:IN              | 84,901 | MGL      | 539957   | 12 Months  | Return | +10%      |

| Data as of: 24-Nov-2025, 18:00 hrs     |         |         |        |  |  |  |
|--|---------|---------|--------|--|--|--|
| Company Data                           |         |         |        |  |  |  |
| Market Cap (Rs.cr)                     |         |         | 11,923 |  |  |  |
| 52 Week High — Low (Rs.) 1,586 - 1,154 |         |         |        |  |  |  |
| Enterprise Value (Rs.                  | cr)     |         | 13,513 |  |  |  |
| Outstanding Shares (                   | cr)     |         | 9.9    |  |  |  |
| Free Float (%) 57.5                    |         |         |        |  |  |  |
| Dividend Yield (%)                     |         |         |        |  |  |  |
| 6m average volume (cr) 0.1             |         |         |        |  |  |  |
| Beta 1.4                               |         |         |        |  |  |  |
| Face value (Rs. )                      |         |         | 10.0   |  |  |  |
| Shareholding (%)                       | Q4FY25  | Q1FY26  | Q2FY26 |  |  |  |
| Promoters                              | 32.5    | 32.5    | 32.5   |  |  |  |
| FII's                                  | 23.8    | 25.5    | 23.6   |  |  |  |
| MFs/Institutions                       | 23.8    | 22.5    | 22.9   |  |  |  |
| Public                                 | 8.9     | 8.8     | 10.3   |  |  |  |
| Others                                 | 11.1    | 10.7    | 10.8   |  |  |  |
| Total                                  | 100.0   | 100.0   | 100.0  |  |  |  |
| Promoter Pledge                        | Nil     | Nil     | Nil    |  |  |  |
| Price Performance                      | 3 Month | 6 Month | 1 Year |  |  |  |
| Absolute Return                        | -8.8%   | -10.3%  | 4.6%   |  |  |  |

#### over or under performance to benchmark index

4.8%

-13.6%

4.3%

-14.6%

7.7%

-3.1%

Absolute Sensex

Relative Return



| Y.E March (Rs.cr) | FY25A | FY26E | FY27E |
|-------------------|-------|-------|-------|
| Sales             | 7,979 | 8,665 | 9,601 |
| Growth (%)        | 15.4  | 8.6   | 10.8  |
| EBITDA            | 1,570 | 1,529 | 1,692 |
| EBITDA Margin (%) | 19.7  | 17.6  | 17.6  |
| PAT Adjusted      | 1,040 | 969   | 1,044 |
| Growth (%)        | -19.0 | -6.9  | 7.8   |
| Adjusted EPS      | 105.3 | 98.1  | 105.7 |
| Growth (%)        | -19.0 | -6.9  | 7.8   |
| P/E               | 13.2  | 14.1  | 13.1  |
| P/B               | 2.3   | 2.1   | 1.9   |
| EV/EBITDA         | 8.5   | 8.8   | 7.9   |
| ROE (%)           | 18.9  | 15.6  | 15.1  |
| D/E               | 0.0   | 0.0   | 0.0   |

### Steady performance with expanding footprint

Mahanagar Gas Ltd (MGL) distributes natural gas to households, commercial establishments and industries in India.

- In Q2FY26, its consolidated revenue rose 15.0% YoY to Rs. 2,256cr, on higher volume of compressed natural gas (CNG) and piped natural gas (PNG), and contribution from new geographies
- Gas volume rose 9.2% YoY to 4.593 million metric standard cubic metres per day (mmscmd), comprising the supply of 3.255 mmscmd compressed natural gas (CNG; +7.1% YoY) and 0.582 mmscmd domestic piped natural gas (PNG; +9.8%), and 0.757 mmscmd to the commercial and industrial segment (+18.8%).
- Unison Enviro Pvt Ltd's merger widened MGL's pipeline network to Chitradurga, Davanagere, Latur, Osmanabad and Ratnagiri, as well as added 62,000 CNG vehicles and 95,000 PNG connections.
- EBITDA fell 18.3% YoY, resulting in EBITDA margin contracting 610bps to 15.0%, mainly because of a 26.6% increase in the cost of natural gas and traded items, 11.2% rise in employee benefit expenses and 17.1% rise in other expenses.
- Resultantly, PAT decreased 33.3% to Rs. 191cr with higher finance costs.

#### **Outlook & Valuation**

MGL delivered steady performance, supported by the successful integration of new geographical areas and increase in the customer base. The management's focus on enhancing supply security, operational efficiency and digital monitoring systems are expected to strengthen network reliability. Targeted industrial conversions and gradual network densification should help in sustaining volumes. Hence, we are upgrading our rating on the stock to HOLD from SELL, with a revised target price of Rs. 1,326, based on 12.5x FY27E adjusted earnings per share.

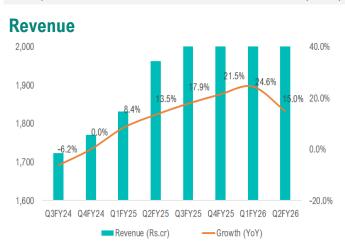
#### **Quarterly Financials Consolidated**

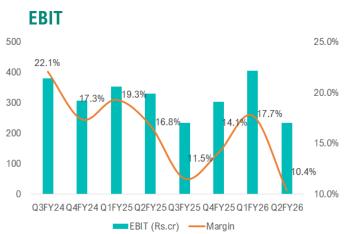
| Rs.cr         | Q2FY26 | Q2FY25 | YoY (%) | Q1FY26 | QoQ (%) | H1FY26 | H1FY25 | YoY (%) |
|---------------|--------|--------|---------|--------|---------|--------|--------|---------|
| Sales         | 2,256  | 1,963  | 15.0    | 2,282  | -1.1    | 4,538  | 3,795  | 19.6    |
| EBITDA        | 338    | 413    | -18.3   | 501    | -32.5   | 839    | 850    | -1.4    |
| Margin (%)    | 15.0   | 21.1   | -610bps | 21.9   | -690bps | 18.5   | 22.4   | -390bps |
| EBIT          | 234    | 329    | -28.9   | 405    | -42.2   | 638    | 683    | -6.5    |
| PBT           | 256    | 373    | -31.4   | 431    | -40.7   | 687    | 759    | -9.4    |
| Rep. PAT      | 191    | 287    | -33.3   | 319    | -40.0   | 510    | 576    | -11.4   |
| Adj PAT       | 191    | 287    | -33.3   | 319    | -40.0   | 510    | 576    | -11.4   |
| Adj. EPS (Rs) | 19.4   | 29.0   | -33.3   | 32.3   | -40.0   | 51.6   | 58.3   | -11.4   |

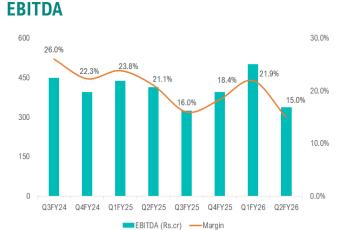


### **Key concall highlights**

- MGL connected 53,566 new households during the quarter, taking the total household count to 2.94mn, and laid 87.4km of pipeline, increasing the total length to 8,062km. It also added 14 CNG stations, taking the tally to 485 stations; the company aims to set up 80 CNG stations in FY26 vs 66 stations in FY25. It also added 116 industrial and commercial customers, taking the total to 5,316, and 27,150 new CNG vehicles, reaching a total of 1.22mn vehicles.
- The company has significant allocation from Administered Price Mechanism (1.7 mmscmd), which includes domestic PNG. Also, it has contracted volume of high pressure high temperature (HPHT; 0.6 mmscmd) and small allocation from new well intervention gas (0.3 mmscmd). It sources gas from the spot market as well, which includes HPHT and regasified liquified natural gas.
- In terms of growth, geographical area (GA) 1 (Mumbai) is expected to grow 6-7% YoY, GA 2 (Thane), 10-12%, and GA 3 (Raigadh), over 15%. EBITDA per standard cubic metre is guided at Rs 8.5-9.0, which includes UEPL.
- MGL's planned capital expenditure is Rs.1,100-1,200cr, with Rs. 900-1,000cr for MGL and Rs. 150-200cr for UEPL.
- It also plans to invest Rs. 800cr to set up a 1GW manufacturing unit with International Battery Company. The company has projected a top line of Rs. 1,000cr, i.e. 15-20% share to the overall top line, post 1.5-2.0 years of commissioning.









### **Change in Estimates**

|              | Old estin | nates | New esti | mates | Chang   | je (%)  |
|--------------|-----------|-------|----------|-------|---------|---------|
| Year / Rs cr | FY26E     | FY27E | FY26E    | FY27E | FY26E   | FY27E   |
| Revenue      | 8,438     | 9,324 | 8,665    | 9,601 | 2.7     | 3.0     |
| EBITDA       | 1,641     | 1,735 | 1,529    | 1,692 | -6.8    | -2.4    |
| Margins (%)  | 19.5      | 18.6  | 17.6     | 17.6  | -190bps | -100bps |
| Adj. PAT     | 1,066     | 1,136 | 969      | 1,044 | -9.1    | -8.1    |
| EPS          | 108.0     | 115.0 | 98.1     | 105.7 | -9.1    | -8.1    |



## **Consolidated Financials**

### **Profit & Loss**

| Y.E March (Rs.<br>Cr)              | FY23A | FY24A       | FY25A | FY26E | FY27E |
|------------------------------------|-------|-------------|-------|-------|-------|
| Sales                              | 6,921 | 6,914       | 7,979 | 8,665 | 9,601 |
| % change                           | 78.2  | -0.1        | 15.4  | 8.6   | 10.8  |
| EBITDA                             | 1,184 | 1,844       | 1,570 | 1,529 | 1,692 |
| % change                           | 28.1  | <i>55.7</i> | -14.9 | -2.6  | 10.7  |
| Depreciation                       | 231   | 277         | 352   | 420   | 442   |
| EBIT                               | 953   | 1,567       | 1,218 | 1,109 | 1,251 |
| Interest                           | 9     | 13          | 14    | 15    | 17    |
| Other Income                       | 112   | 175         | 166   | 199   | 159   |
| PBT                                | 1,056 | 1,728       | 1,370 | 1,292 | 1,392 |
| % change                           | 30.9  | 63.7        | -20.7 | -5.6  | 7.8   |
| Tax                                | 265   | 443         | 329   | 323   | 348   |
| Tax Rate (%)                       | 25.2  | <i>25.7</i> | 24.0  | 25.0  | 25.0  |
| Reported PAT                       | 790   | 1,285       | 1,040 | 969   | 1,044 |
| PAT att. to com-<br>mon sharehold- | 790   | 1,285       | 1,040 | 969   | 1,044 |
| Adj.*                              | -     | -           | -     | -     | -     |
| Adj. PAT                           | 790   | 1,285       | 1,040 | 969   | 1,044 |
| % change                           | 32.3  | 62.6        | -19.0 | -6.9  | 7.8   |
| No. of shares (cr)                 | 9.9   | 9.9         | 9.9   | 9.9   | 9.9   |
| Adj EPS (Rs.)                      | 80.0  | 130.1       | 105.3 | 98.1  | 105.7 |
| % change                           | 32.3  | 62.6        | -19.0 | -6.9  | 7.8   |
| DPS (Rs.)                          | 26.0  | 30.0        | 30.0  | 32.1  | 32.9  |

### **Balance Sheet**

| Y.E March (Rs.<br>Cr)   | FY23A | FY24A | FY25A | FY26E | FY27E  |
|-------------------------|-------|-------|-------|-------|--------|
| Cash                    | 228   | 426   | 333   | 183   | 305    |
| Accts. Receivable       | 294   | 296   | 364   | 503   | 566    |
| Inventories             | 34    | 42    | 52    | 62    | 72     |
| Other Cur. Assets       | 1,450 | 1,143 | 1,197 | 1,287 | 1,324  |
| Investments             | -     | -     | -     | -     | -      |
| Gross Fixed As-<br>sets | 4,164 | 5,194 | 6,157 | 7,345 | 8,540  |
| Net Fixed Assets        | 2,832 | 3,558 | 4,153 | 4,920 | 5,673  |
| CWIP                    | 709   | 823   | 1,068 | 1,068 | 1,068  |
| Intangible Assets       | 194   | 677   | 701   | 708   | 715    |
| Def. Tax -Net           | 83    | 100   | 105   | 110   | 108    |
| Other Assets            | 209   | 187   | 328   | 309   | 331    |
| Total Assets            | 6,032 | 7,253 | 8,301 | 9,148 | 10,163 |
| Current Liabilities     | 1,561 | 1,700 | 1,875 | 2,029 | 2,224  |
| Provisions              | 33    | 46    | 55    | 63    | 64     |
| Debt Funds              | -     | -     | -     | -     | -      |
| Other Liabilities       | 303   | 365   | 479   | 513   | 612    |
| Equity Capital          | 99    | 99    | 99    | 99    | 99     |
| Res. & Surplus          | 4,035 | 5,045 | 5,793 | 6,445 | 7,164  |
| Shareholder Funds       | 4,134 | 5,143 | 5,892 | 6,544 | 7,263  |
| Minority Interest       | -     | -     | -     | -     | -      |
| Total Liabilities       | 6,032 | 7,253 | 8,301 | 9,148 | 10,163 |
| BVPS                    | 418   | 521   | 596   | 662   | 735    |

### Cashflow

| Y.E March (Rs. Cr) | FY23A | FY24A  | FY25A  | FY26E  | FY27E  |
|--------------------|-------|--------|--------|--------|--------|
| Net inc. + Depn.   | 1,021 | 1,562  | 1,393  | 1,390  | 1,486  |
| Non-cash adj.      | 15    | -20    | 6      | 197    | 234    |
| Other adjustments  | -     | -      | -      | -      | -      |
| Changes in W.C     | -67   | 26     | 7      | -135   | -31    |
| C.F. Operation     | 969   | 1,568  | 1,406  | 1,452  | 1,689  |
| Capital exp.       | -713  | -782   | -1,177 | -1,187 | -1,195 |
| Change in inv.     | 18    | -350   | 86     | -97    | -46    |
| Other invest.CF    | 46    | 51     | 40     |        |        |
| C.F - Investment   | -649  | -1,082 | -1,052 | -1,284 | -1,242 |
| Issue of equity    | -     | -      | -      | -      | -      |
| Issue/repay debt   | -     | -220   | -33    | -      | -      |
| Dividends paid     | -252  | -277   | -296   | -317   | -325   |
| Other finance.CF   | -33   | -3     | -2     | -      | -      |
| C.F - Finance      | -285  | -499   | -332   | -317   | -325   |
| Chg. in cash       | 35    | -13    | 22     | -150   | 123    |
| Closing Cash       | 228   | 426    | 333    | 183    | 305    |

### **Ratios**

| Y.E March             | FY23A | FY24A | FY25A | FY26E | FY27E |
|-----------------------|-------|-------|-------|-------|-------|
| Profitab. & Return    |       |       |       |       |       |
| EBITDA margin (%)     | 17.1  | 26.7  | 19.7  | 17.6  | 17.6  |
| EBIT margin (%)       | 13.8  | 22.7  | 15.3  | 12.8  | 13.0  |
| Net profit mgn.(%)    | 11.4  | 18.6  | 13.0  | 11.2  | 10.9  |
| ROE (%)               | 20.4  | 27.7  | 18.9  | 15.6  | 15.1  |
| ROCE (%)              | 18.5  | 25.1  | 16.8  | 13.4  | 13.6  |
| W.C & Liquidity       |       |       |       |       |       |
| Receivables (days)    | 12.4  | 15.4  | 14.9  | 18.0  | 20.0  |
| Inventory (days)      | 2.2   | 3.2   | 3.1   | 3.5   | 3.7   |
| Payables (days)       | 21.1  | 28.2  | 26.0  | 26.5  | 25.5  |
| Current ratio (x)     | 1.3   | 1.1   | 1.0   | 1.0   | 1.0   |
| Quick ratio (x)       | 1.2   | 1.0   | 0.9   | 0.9   | 0.9   |
| Turnover &Leverage    |       |       |       |       |       |
| Gross asset T.O (x)   | 1.8   | 1.5   | 1.4   | 1.3   | 1.2   |
| Total asset T.O (x)   | 1.2   | 1.0   | 1.0   | 1.0   | 1.0   |
| Int. covge. ratio (x) | 101.5 | 117.8 | 86.6  | 72.3  | 72.9  |
| Adj. debt/equity (x)  | -     | -     | -     | -     | -     |
| Valuation             |       |       |       |       |       |
| EV/Sales (x)          | 1.4   | 1.9   | 1.7   | 1.6   | 1.4   |
| EV/EBITDA (x)         | 7.9   | 7.1   | 8.5   | 8.8   | 7.9   |
| P/E (x)               | 12.2  | 10.5  | 13.2  | 14.1  | 13.1  |
| P/BV (x)              | 2.3   | 2.6   | 2.3   | 2.1   | 1.9   |



**Recommendation Summary** (Last 3 years)



| Dates     | Rating      | Target |
|-----------|-------------|--------|
| 30-Nov-22 | BUY         | 1,082  |
| 31-Aug-23 | BUY         | 1,224  |
| 31-Jan-24 | HOLD        | 1,575  |
| 05-Aug-24 | REDUCE/SELL | 1,673  |
| 26-Dec-24 | ACCUMULATE  | 1,392  |
| 26-Mar-25 | ACCUMULATE  | 1,552  |
| 31-Jul-25 | SELL        | 1,266  |
| 25-Nov-25 | HOLD        | 1,326  |

**Investment Rating Criteria** 

| Ratings     | Large caps                 | Midcaps                   | Small Caps                |
|-------------|----------------------------|---------------------------|---------------------------|
| Buy         | Upside is above 10%        | Upside is above 15%       | Upside is above 20%       |
| Accumulate  | -                          | Upside is between 10%-15% | Upside is between 10%-20% |
| Hold        | Upside is between 0% - 10% | Upside is between 0%-10%  | Upside is between 0%-10%  |
| Reduce/sell | Downside is more than 0%   | Downside is more than 0%  | Downside is more than 0%  |

#### Not rated/Neutral

#### Definition

Buy: Acquire at Current Market Price (CMP), with the target mentioned in the research note; Accumulate: Partial buying or to accumulate as CMP dips in the future; Hold: Hold the stock with the expected target mentioned in the note.; Reduce: Reduce your exposure to the stock due to limited upside.; Sell: Exit from the stock; Not rated/Neutral: The analyst has no investment opinion on the stock.

Symbols definition:







Downgrade

To satisfy regulatory requirements, we attribute 'Accumulate' as Buy and 'Reduce' as Sell.

The recommendations are based on 12 month horizon, unless otherwise specified. The investment ratings are on absolute positive/negative return basis. It is possible that due to volatile price fluctuation in the near to medium term, there could be a temporary mismatch to rating. For reasons of valuations/ return/lack of clarity/event we may revisit rating at appropriate time. Please note that the stock always carries the risk of being upgraded to BUY or downgraded to a HOLD, REDUCE or SELL.

Not rated/Neutral- The analyst has no investment opinion on the stock under review.

#### **DISCLAIMER & DISCLOSURES**

Certification: I, Arun Kailasan, author of this Report, hereby certify that all the views expressed in this research report reflect our personal views about any or all of the subject issuer or securities. This report has been prepared by the Research Team of Geojit Investments Limited, hereinafter referred to as GIL. For general disclosures and disclaimer: Please Click here

CRISIL has provided research support in preparation of this research report and the investment rational contained herein along with financial forecast. The target price and recommendation provided in the report are strictly GIL's views and are NOT PROVIDED by CRISIL. Further, CRISIL expresses no opinion on valuation and the associated recommendations. CRISIL has no financial liability whatsoever, to the subscribers / users of this report.

#### Regulatory Disclosures:

Group companies/ Fellow subsidiaries of Geojit Investments Ltd (GIL ) are Geojit Financial Services Limited (GFSL), Geojit Technologies Private Limited (Software Solutions provider), Geojit Credits Private Limited (NBFC), Geojit Financial Ltd, Geojit IFSC Ltd (a company incorporated under IFSC Regulations), Qurum Business Group Geojit Securities LLC (a subsidiary of holding company in Oman engaged in Financial Services), Barjeel Geojit Financial Services LLC (a joint venture of holding company in UAE engaged in Financial Services), and BBK Geojit Consultancy and Information KSC (C) (a joint venture in Kuwait-engaged in Financial services). In the context of the SEBI Regulations on Research Analysts (2014), GIL affirms that we are a SEBI registered Research Entity and in the course of our business as a stock market intermediary, we issue research reports /research analysis etc. that are prepared by our Research Analysts. We also affirm and undertake that no disciplinary action has been taken against us or our Analysts in connection with our business activities. In compliance with the above-mentioned SEBI Regulations, the following additional disclosures are also provided which may be considered by the reader before making an investment

#### 1. Disclosures regarding Ownership:

GIL confirms that:

(i)It/its associates have no financial interest or any other material conflict in relation to the subject company (ies) covered herein, at the time of publication of the research report. (iii)It/its associates have no actual beneficial ownership of 1% or more in relation to the subject company (ies) covered herein, at the end of the month immediately preceding the date of publication of the research report.

Further, the Analyst confirms that:

- (i) He, his associates and his relatives shall take reasonable care to ensure that they do not have any financial interest in the subject company (ies) covered herein, and they have no other material conflict in the subject company, at the time of publication of the research report.

  (ii) He, his associates and his relatives have no actual/beneficial ownership of 1% or more in the subject company covered, at the end of the month immediately preceding the date of
- publication of the research report.

### 2. Disclosures regarding Compensation:

During the past 12 months, GIL or its Associates:

- (a) Have not received any compensation from the subject company; (b) Have not managed or co-managed public offering of securities for the subject company (c) Have not received any compensation for investment banking or merchant banking or brokerage services from the subject company. (d) Have not received any compensation for products or services other than investment banking or merchant banking or brokerage services from the subject company. e) Have not received any compensation or other benefits from the subject company or third party in connection with the research report (f) The subject company is / was not a client during twelve months preceding the date of distribution of the research report.
- 3. Disclosure by GIL regarding the compensation paid to its Research Analyst:
- GIL hereby confirms that no part of the compensation paid to the persons employed by it as Research Analysts is based on any specific brokerage services or transactions pertaining to trading in securities of companies contained in the Research Reports.
- 4. Disclosure regarding the Research Analyst's connection with the subject company: It is affirmed that I, Arun Kailasan, Research Analyst (s) of GIL have not served as an officer,
- director or employee of the subject company.

  5. Disclosure regarding Market Making activity: Neither GIL/its Analysts have engaged in market making activities for the subject company.

  6. Disclosure regarding conflict of interests: GIL shall abide by the applicable regulations/ circulars/ directions specified by SEBI and Research Analyst Administration and Supervisory Body (RAASB) from time to time in relation to disclosure and mitigation of any actual or potential conflict of interest. GIL will endeavour to promptly inform the client of any conflict of interest that may affect the services being rendered to the client.
- 7. "Registration granted by SEBI, membership of BASL (in case of IAs) and certification from NISM in no way guarantee performance of the intermediary or provide any assurance of returns to investors.
- 8. Clients are required to keep contact details, including email id and mobile number/s updated with the GIL at all times.
- 9. In the course of providing research services by GIL, GIL cannot execute/carry out any trade (purchase/sell transaction) on behalf of, the client. Thus, the clients are advised not to permit GIL to execute any trade on their behalf.
- 10. GIL will never ask for the client's login credentials and OTPs for the client's Trading Account Demat Account and Bank Account. The Clients are advised not to share such information with anyone including GIL.

#### 11.Standard Warning: "Investment in securities market are subject to market risks. Read all the related documents carefully before investing.

12. Disclosures regarding Artificial Intelligence tools: Neither Geojit Investments Limited nor its Analysts have utilized any AI tools in the preparation of the research reports.

Please ensure that you have read the "Risk Disclosure Documents for Capital Market and Derivatives Segments" as prescribed by the Securities and Exchange Board of India before investing.

Geojit Investments Ltd. Registered Office: 7th Floor 34/659-P, Civil Line Road, Padivattom, Kochi-682024, Kerala, India. Phone: +91 484-2901000, Website: www.geojit.com/GIL. For

stor gueries: customercare@geoiit.com GRIEVANCES

Step 1: The client should first contact the RA using the details on its website or following

contact details: Compliance officer: Ms. Indu K. Address: 7th Floor, 34/659-P, Civil Line Road, Padivattom, Ernakulam,; Phone: +91 484-2901367; Email: compliance@geojit.com. For Grievances:grievances@geojit.com. Step 2: If the resolution is unsatisfactory, the client can also lodge grievances through SEBI's SCORES platform at <a href="www.scores.sebi.gov.in">www.scores.sebi.gov.in</a> Step 3: The client may also consider the Online Dispute Resolution (ODR) through the Smart ODR portal at https://smartodr.in

Corporate Identity Number: U66110KL2023PLC080586, Research Entity SEBI Reg No: INH000019567; Depository Participant: IN-DP-781-2024.