Retail Equity Research



Supreme Industries Ltd.

Buy

Sector: Plastic Products 12th December 2025

| Key Chang | _{jes} Target | | Rating | E | arnings | Target | Rs.3,890 |
|------------|-----------------------|--------|------------|----------|------------|--------|----------|
| Stock Type | Bloomberg Code | Sensex | NSE Code | BSE Code | Time Frame | CMP | Rs.3,235 |
| Mid Cap | SI:IN | 84,818 | SUPREMEIND | 509930 | 12 Months | Return | +20% |

Data as of: 11-12-2025 18.00 hrs

| Company Data | |
|----------------------------|-------------|
| Market Cap (Rs. cr.) | 41,087 |
| 52 Week High — Low (Rs.) | 5,153-3,020 |
| Enterprise Value (Rs. cr) | 40,244 |
| Outstanding Shares (Rs cr) | 12.7 |
| Free Float (%) | 50.6 |
| Dividend Yield (%) | 1.0 |
| 6m average volume (cr) | 0.12 |
| Beta | 0.9 |
| Face value (Rs) | 2.0 |
| | |

| Snareholding (%) | Q4F125 | WIFT20 | UZF 120 | |
|-------------------|---------|---------|----------------|--|
| Promoters | 48.9 | 48.9 | 48.9 | |
| FII's | 22.9 | 21.9 | 20.7 | |
| MFs/Institutions | 13.3 | 14.6 | 16.0 | |
| Public | 15.0 | 14.6 | 14.5 | |
| Total | 100.0 | 100.0 | 100.0 | |
| Promoter Pledge | Nil | Nil | Nil | |
| Price Performance | 3 Month | 6 Month | 1 Year | |
| Absolute Return | -22.7% | -22.6% | -29.3% | |
| Absolute Sensex | 4.6% | 5.7% | 4.8% | |
| Relative Return | -30.4% | -28.3% | -34.1% | |

 * over or under performance to benchmark index



| Y.E March (Rs.cr) | FY25A | FY26E | FY27E |
|-------------------|--------|--------|--------|
| Sales | 10,446 | 11,519 | 13,267 |
| Growth (%) | 3.1 | 10.3 | 15.2 |
| EBITDA | 1,432 | 1,613 | 2,003 |
| EBITDA Margin (%) | 13.7 | 14.0 | 15.1 |
| PAT Adjusted | 961 | 1,020 | 1,300 |
| Growth (%) | (10.2) | 6.2 | 27.4 |
| Adjusted EPS | 75.6 | 80.3 | 102.4 |
| Growth (%) | (10.2) | 6.2 | 27.4 |
| P/E | 42.8 | 40.3 | 31.6 |
| P/B | 7.3 | 6.6 | 5.8 |
| EV/EBITDA | 28.1 | 25.1 | 20.2 |
| ROE (%) | 17.8 | 17.1 | 19.5 |
| D/E | 0.0 | 0.0 | 0.0 |

Author: Anil R - Sr. Research Analyst

Supreme Industries Ltd. (SIL) is India's leading player in plastic products; the

Soft H1, strong pipe volume fuels optimism for H2

company's wide range of offerings include plastic piping systems, packaging, industrial and consumer products.

- Revenue grew by 5.3% YoY, supported by a 12% YoY increase in volumes, led by strong performance in the piping segment (volume up 17.2% YoY) driven by robust demand in plumbing, agriculture, and a pickup in infrastructure.
- However, blended realization/tonne declined by 6.4% YoY due to continued volatility in input prices, impacting margins. EBITDA margin contracted by 160 bps YoY to 12.2%, primarily due to inventory losses, product mix and elevated operating costs, resulting in a 20.3% YoY decline in net profit.
- We revise our EPS estimates downward by 18% for FY26E and 10.3% for FY27E, factoring in lower-than-expected EBITDA margins in H1.
- PVC prices are expected to stabilize, and with improving affordability; volume momentum in piping segment is expected to continue H2FY26.
- We project a volume CAGR of 12.6%, revenue CAGR of 13.0%, and profitability CAGR of 16% over FY25-27E, supported by improved realizations and operating leverage from better scale.

Outlook & Valuation

We expect H2FY26 SIL to deliver improved performance, driven by robust demand in the plastic piping segment, supported by sustained momentum in the real estate and construction sectors. SIL's long-term fundamentals remain strong, anchored by its diversified product portfolio, strategic capacity expansion, improving market share, and a solid balance sheet. Given the likelihood of higher volume growth than the industry, we value SIL at a P/E of 38x (5-year average) on FY27E EPS and maintain BUY rating on the stock with a target price of Rs.3,890.

Quarterly Financials Consol.

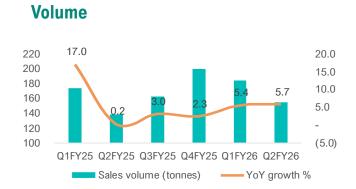
| Rs.cr | Q2FY26 | Q2FY25 | YoY (%) | Q1FY26 | QoQ (%) | H1FY26 | H1FY25 | YoY (%) |
|--------------|--------|--------|---------|--------|---------|--------|--------|---------|
| Sales | 2,394 | 2,273 | 5.3 | 2,609 | (8.3) | 5,003 | 4,909 | 1.9 |
| EBITDA | 297 | 319 | (6.8) | 319 | (6.7) | 616 | 707 | (12.8) |
| Margin % | 10.7 | 8.7 | 208bps | 9.8 | 93bps | 12.3 | 14.4 | -207bps |
| EBIT | 193 | 229 | (15.8) | 226 | (14.5) | 419 | 531 | (21.1) |
| PBT | 203 | 242 | (16.1) | 240 | (15.5) | 443 | 561 | (21.1) |
| Reported PAT | 165 | 207 | (20.3) | 202 | (18.6) | 367 | 480 | (23.5) |
| Adjusted PAT | 165 | 207 | (20.3) | 202 | (18.6) | 367 | 480 | (23.5) |
| EPS (Rs) | 13.0 | 16.3 | (20.3) | 15.9 | (18.6) | 29 | 38 | (23.5) |

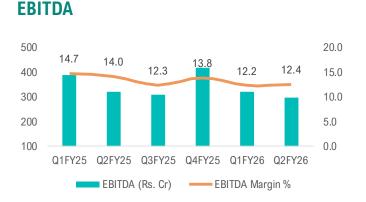


Key Concall Highlights

- In H1FY26, the inventory losses of approximately Rs.50-60cr due to falling raw material prices.
- Planned capex of Rs.1,300cr, primarily for expanding plastic piping capacity to 1 million MT, including 5,000 MT window profile capacity will be funded by internal accruals.
- Wavin Acquisition has been completed on August 1, 2025. Wavin's 71,000 MT capacity expected to contribute 20,000–30,000 MT to FY26 volumes.
- Reiterated volume growth guidance of 15–17% for piping and 12–14% overall. EBITDA margin guidance maintained at 14.5–15% for FY26.
- Executed its awarded contracts for the supply of 2 lakh 10kg composite LPG cylinders to BPCL and a repeat order of 2.3 lakh cylinders from IOCL. Delivered its first order of CNG Cascade Cylinders and is expecting repeat orders.
- Received German Technical and Scientific Association for Gas and Water certification (DVGW) for electrofusion fittings, making it the only company in India eligible to supply both PE gas pipes and fittings (gas distribution).

Revenue 3,500 15.0 11.3 3,000 10.0 5.3 2,500 5.0 2,000 0.0 1,500 1,000 -5.0 Q1FY25 Q2FY25 Q3FY25 Q4FY25 Q1FY26 Q2FY26 Revenue (Rs. Cr) — YoY growth %







Change in Estimates

| | Old est | imates | New es | timates | Chang | e (%) |
|--------------|---------|--------|--------|---------|----------|---------|
| Year / Rs cr | FY26E | FY27E | FY26E | FY27E | FY26E | FY27E |
| Revenue | 12,013 | 13,710 | 11,519 | 13,267 | (4.1) | (3.2) |
| EBITDA | 1,844 | 2,139 | 1,613 | 2,003 | (12.5) | (6.3) |
| Margins (%) | 15.4 | 15.6 | 14.0 | 15.1 | (135bps) | (50bps) |
| Adj. PAT | 1,250 | 1,449 | 1,020 | 1,300 | (18.4) | (10.3) |
| EPS | 98.4 | 114.1 | 80.3 | 102.4 | (18.4) | (10.3) |



Consolidated Financials

Profit & Loss

| Y.E March (Rs.cr) | FY23A | FY24A | FY25A | FY26E | FY27E |
|--------------------|--------|--------|--------|--------|--------|
| Revenue | 9,202 | 10,134 | 10,446 | 11,519 | 13,267 |
| % change | 18.4 | 10.1 | 3.1 | 10.3 | 15.2 |
| EBITDA | 1,200 | 1,547 | 1,432 | 1,613 | 2,003 |
| % change | (3.4) | 29.0 | (7.5) | 12.6 | 24.2 |
| Depreciation | 263 | 298 | 359 | 412 | 464 |
| EBIT | 936 | 1,249 | 1,073 | 1,201 | 1,539 |
| Interest | 8 | 16 | 12 | 21 | 21 |
| Other Income | 30 | 66 | 58 | 64 | 73 |
| PBT | 958 | 1,299 | 1,119 | 1,244 | 1,591 |
| % change | (6.8) | 35.5 | (13.8) | 11.2 | 27.9 |
| Tax | 246 | 336 | 278 | 313 | 401 |
| Tax Rate (%) | 25.7 | 25.8 | 24.9 | 25.2 | 25.2 |
| Reported PAT | 865 | 1,070 | 961 | 1,020 | 1,300 |
| Adj* | - | - | - | - | - |
| Adj PAT | 865 | 1,070 | 961 | 1,020 | 1,300 |
| % change | (10.6) | 23.6 | (10.2) | 6.2 | 27.4 |
| No. of shares (cr) | 12.7 | 12.7 | 12.7 | 12.7 | 12.7 |
| Adj EPS (Rs.) | 68.1 | 84.2 | 75.6 | 80.3 | 102.4 |
| % change | (10.6) | 23.6 | (10.2) | 6.2 | 27.4 |
| DPS (Rs.) | 24.0 | 28.0 | 34.0 | 34.0 | 34.0 |
| CEPS (Rs.) | 88.9 | 107.7 | 103.9 | 112.8 | 138.9 |

Cash Flow

| Y.E March (Rs.cr) | FY23A | FY24A | FY25A | FY26E | FY26E |
|-------------------|-------|-------|-------|---------|---------|
| Net inc. + Depn. | 1,129 | 1,368 | 1,320 | 1,432 | 1,765 |
| Non-cash adj. | (178) | (147) | (236) | 21 | 21 |
| Changes in W.C | (78) | 180 | (99) | (133) | (188) |
| C.F. Operation | 890 | 1,413 | 1,004 | 1,320 | 1,597 |
| Capital exp. | (422) | (547) | (888) | (1,047) | (1,070) |
| Change in inv. | 19 | 24 | 40 | (95) | (110) |
| Other invest.CF | 54 | 53 | 57 | - | - |
| C.F – Investment | (349) | (609) | (791) | (1,142) | (1,180) |
| Issue of equity | - | - | - | - | - |
| Issue/repay debt | - | - | - | (10) | (10) |
| Dividends paid | (305) | (356) | (406) | (432) | (432) |
| Other finance.CF | (22) | (26) | (34) | (21) | (21) |
| C.F - Finance | (327) | (382) | (440) | (463) | (463) |
| Chg. in cash | 215 | 423 | (227) | (285) | (45) |
| Closing cash | 738 | 1,179 | 944 | 659 | 613 |

Balance Sheet

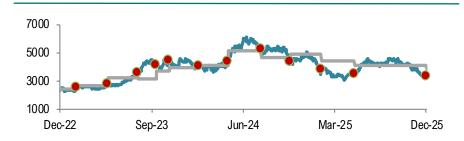
| Y.E March (Rs. cr) | FY23A | FY24A | FY25A | FY26E | FY27E |
|---------------------|-------|-------|-------|-------|-------|
| Cash | 738 | 1,179 | 944 | 659 | 613 |
| Accounts Receivable | 492 | 511 | 540 | 568 | 654 |
| Inventories | 1,386 | 1,359 | 1,334 | 1,507 | 1,728 |
| Other Cur. Assets | 353 | 398 | 554 | 600 | 691 |
| Investments | 577 | 638 | 720 | 815 | 925 |
| Gross Fixed Assets | 4,144 | 4,600 | 5,284 | 6,484 | 7,584 |
| Net Fixed Assets | 2,059 | 2,265 | 2,619 | 3,407 | 4,042 |
| CWIP | 84 | 144 | 403 | 250 | 220 |
| Intangible Assets | 5 | 62 | 55 | 55 | 55 |
| Def. Tax (Net) | (91) | (96) | (87) | (87) | (87) |
| Other Assets | 0 | 0 | 0 | 0 | 0 |
| Total Assets | 5,603 | 6,460 | 7,080 | 7,772 | 8,840 |
| Current Liabilities | 904 | 1,016 | 893 | 1,136 | 1,303 |
| Provisions | 35 | 46 | 49 | 54 | 62 |
| Debt Funds | 59 | 71 | 102 | 92 | 82 |
| Other Liabilities | 204 | 219 | 376 | 241 | 276 |
| Equity Capital | 25 | 25 | 25 | 25 | 25 |
| Reserves & Surplus | 4,377 | 5,083 | 5,635 | 6,223 | 7,092 |
| Shareholder's Fund | 4,402 | 5,109 | 5,660 | 6,249 | 7,117 |
| Total Liabilities | 5,603 | 6,460 | 7,080 | 7,772 | 8,840 |
| BVPS (Rs.) | 347 | 402 | 446 | 492 | 560 |

Ratios

| Y.E March | FY23A | FY24A | FY25A | FY26E | FY27E |
|-------------------------|-------|-------|-------|-------|-------|
| Profitab. & Return | | | | | |
| EBITDA margin (%) | 13.0 | 15.3 | 13.7 | 14.0 | 15.1 |
| EBIT margin (%) | 10.2 | 12.3 | 10.3 | 10.4 | 11.6 |
| Net profit mgn.(%) | 9.4 | 10.6 | 9.2 | 8.9 | 9.8 |
| ROE (%) | 21.0 | 22.5 | 17.8 | 17.1 | 19.5 |
| ROCE (%) | 20.9 | 22.4 | 17.7 | 17.1 | 19.4 |
| W.C & Liquidity | | | | | |
| Receivables (days) | 19.0 | 18.1 | 18.4 | 17.6 | 16.8 |
| Inventory (days) | 52.5 | 49.4 | 47.0 | 45.0 | 44.5 |
| Payables (days) | 47.0 | 51.1 | 48.8 | 47.2 | 49.4 |
| Current ratio (x) | 3.2 | 3.2 | 3.6 | 2.8 | 2.7 |
| Quick ratio (x) | 1.2 | 1.5 | 1.5 | 0.5 | 0.5 |
| Turnover & Leverage | | | | | |
| Gross asset T.O (x) | 2.4 | 2.3 | 2.1 | 2.0 | 1.9 |
| Total asset T.O (x) | 1.8 | 1.7 | 1.5 | 1.6 | 1.6 |
| Int. coverage ratio (x) | 116.7 | 77.5 | 90.2 | 56.5 | 74.1 |
| Adj. debt/equity (x) | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Valuation | | | | | |
| EV/Sales (x) | 4.4 | 3.9 | 3.9 | 3.5 | 3.1 |
| EV/EBITDA (x) | 33.7 | 25.8 | 28.1 | 25.1 | 20.2 |
| P/E (x) | 47.5 | 38.4 | 42.8 | 40.3 | 31.6 |
| P/BV (x) | 9.3 | 8.0 | 7.3 | 6.6 | 5.8 |



Recommendation Summary (last 3 years)



| Dates | Rating | Target |
|-------------|------------|--------|
| 03.May.23 | BUY | 3,223 |
| 01.Aug.23 | SELL | 3,181 |
| 25.Sept.23 | SELL | 3,694 |
| 02.Nov.23 | SELL | 3,949 |
| 29.Jan.24 | HOLD | 4,416 |
| 29.April.24 | BUY | 5,173 |
| 02.Aug.24 | SELL | 4,718 |
| 30.0ct.24 | ACCUMULATE | 4,895 |
| 31.Jan.25 | BUY | 4,442 |
| 12.May.25 | BUY | 4,107 |
| 12.Dec.25 | BUY | 3,890 |

Investment Rating Criteria

| Ratings | Large caps | Midcaps | Small Caps |
|-------------|----------------------------|---------------------------|---------------------------|
| Buy | Upside is above 10% | Upside is above 15% | Upside is above 20% |
| Accumulate | - | Upside is between 10%-15% | Upside is between 10%-20% |
| Hold | Upside is between 0% - 10% | Upside is between 0%-10% | Upside is between 0%-10% |
| Reduce/sell | Downside is more than 0% | Downside is more than 0% | Downside is more than 0% |

Not rated/Neutral

Buy: Acquire at Current Market Price (CMP), with the target mentioned in the research note; Accumulate: Partial buying or to accumulate as CMP dips in the future; Hold: Hold the stock with the expected target mentioned in the note.; Reduce: Reduce your exposure to the stock due to limited upside.; Sell: Exit from the stock; Not rated/Neutral: The analyst has no investment opinion on the stock.

Symbols definition:





No Change



Downgrade

To satisfy regulatory requirements, we attribute 'Accumulate' as Buy and 'Reduce' as Sell.

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Not rated/Neutral- The analyst has no investment opinion on the stock under review.

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